

At a Glance



Welcome to Grafton.

Our team of 11,000 dedicated colleagues keep the building and DIY trades supplied across the UK, Ireland and the Netherlands.

Our purpose:
Building Progress Together

Our Values:



Ambition



Value our People



Brilliant for Customers



Sustainable, trustworthy and responsible



Entrepreneurial and Empowering



A portfolio of leading brands, powering the construction and building markets.

Leading Brands



Key Facts

£2.5 bn

£2.5bn revenue in 2020, with 88% coming from Distribution to the building trade.

110 years

Founded in Dublin, in 1909, we have a proud history of trading for more than 110 years.

11,000

11,000 colleagues across three countries.

550

550 branches, stores and manufacturing facilities, across the UK, Netherlands and Ireland.

End Markets

We serve customers across the construction market as well as DIY and home improvement customers. The majority of our activity is focused on repair, maintenance and improvement markets.

What makes Grafton different?

- Grafton manages a portfolio of high-quality businesses with strong positions in growing markets.
- The scale of our operations creates competitive advantage
- We empower each of our businesses to focus on their key differentiators



Excellence in Service:

We do whatever it takes to make our customers lives easier, from high levels of colleague training to market-leading e-commerce solutions.

Sustainability:

We are committed to reducing our environmental impact, for example we are currently trialling CNG and electric commercial vehicles.

Ambition:

Our entrepreneurial spirit has enabled us to build market leading brands like Woodie's, Chadwicks, Selco and Isero.

5.6% Selco sales made online

14% Reduction in carbon footprint

69 Selco stores, an estate built from scratch

A culture of innovation: Grafton is evolving, and we're changing the game across our key markets



A portfolio of specialist businesses

We're focused on acquiring businesses that offer cutting edge solutions to customers, like StairBox, which uses innovation and technology to manufacture and distribute bespoke staircases from their facilities in Stoke on Trent. Over time, these businesses can deliver higher financial returns to the Group.



Selco: the next generation builders' merchant

We've developed Selco into the market leading builders warehouse model with its differentiated trade only, self-select, 7 day a week format. Selco now trades from 69 stores and is being driven forward by strategic investment in e-commerce, branch fulfilment and logistics solutions.



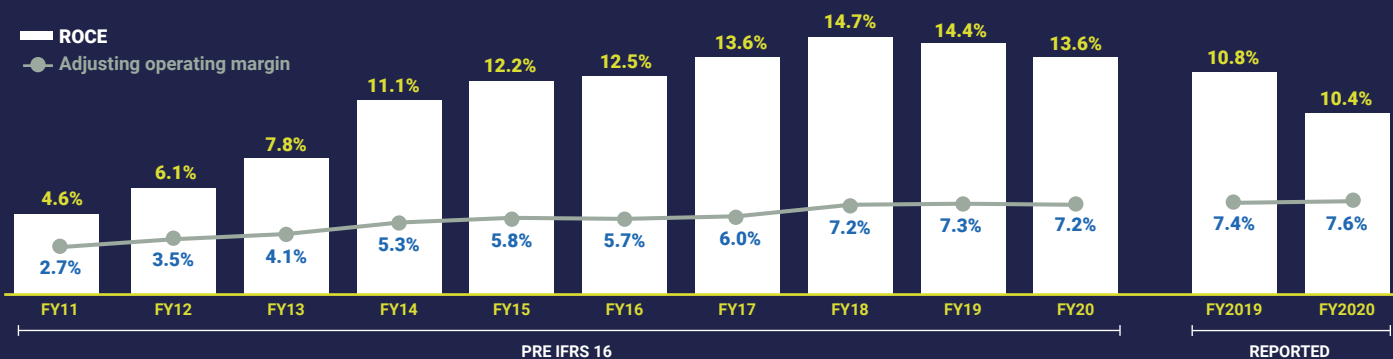
A market-leading retailer in Ireland

We're proud to serve the Irish DIY market with an amazing brand, Woodie's DIY, across 35 stores. We saw record growth last year as customers invested in home improvements, with a significant shift to e-commerce, with over 50,000 click and collect orders a month.

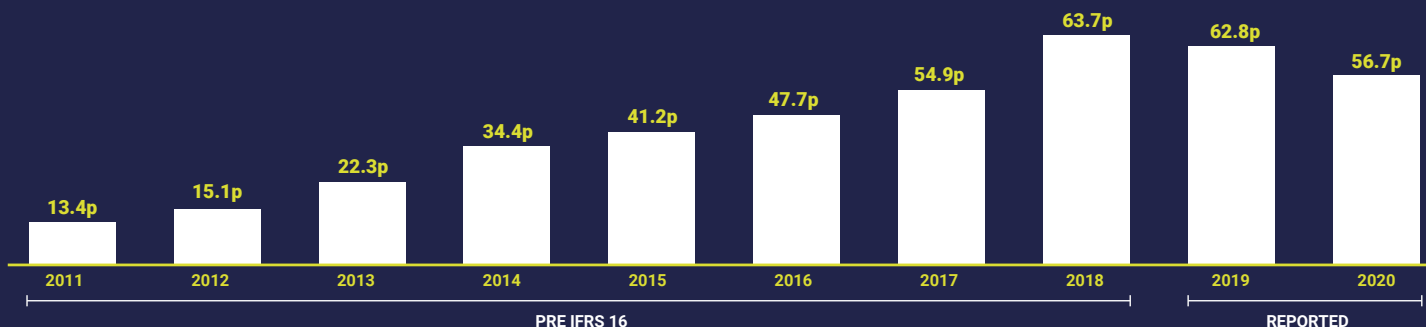


Strong financial base and disciplined capital allocation driving shareholder returns

10 year Operating Profit Margin and ROCE



10 year EPS



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